

| Concert Properties Issue date: 09-07-2020 Ma | aturity date: n/a Tenor   | : n/a  | Date: 24/07/2020  |
|--|---|--|---|
| Issuer name                                  | Concert Properties  | Amount issued  | CAD72m/USD55m   |
| Country of risk                              | Canada  | CBI Database   | Included  |
| Issuer type <sup>1</sup>                     | Loan  | Bond type  | Loan  |
| Green bond framework                         | Link to Framework   | Second party opinion   | N/A   |
| Certification Standard                       | Not certified   | Assurance report   | N/A   |
| Certification verifier                       | N/A   | Green bond rating  | N/A   |
| Use of Proceeds                              |   |  |   |
| □ Energy                                     | <ul><li>☐ Solar</li><li>☐ Onshore wind</li><li>☐ Offshore wind</li><li>☐ Geothermal</li><li>☐ Hydro</li></ul>                   | <ul><li>☐ Tidal</li><li>☐ Biofuels</li><li>☐ Bioenergy</li><li>☐ District heating</li><li>☐ Electricity grid</li></ul>                                       | <ul> <li>□ Energy storage</li> <li>□ Energy performance</li> <li>□ Infrastructure</li> <li>□ Industry: components</li> <li>□ Adaptation &amp; resilience</li> </ul> |
| Buildings                                    | <ul><li>☑ Certified Buildings</li><li>☐ HVAC systems</li><li>☑ Energy</li><li>performance</li></ul>                             | <ul><li>☐ Water performance</li><li>☐ Energy storage/meters</li><li>☐ Other energy related</li></ul>   | <ul><li>☐ Industry: components</li><li>☐ Adaptation &amp; resilience</li></ul>  |
| ☐ Transport                                  | ☐ Electric vehicles ☐ Low emission vehicles ☐ Bus rapid transit ☐ Passenger trains ☐ Urban rail                                 | <ul><li>☐ Freight rolling stock</li><li>☐ Coach / public bus</li><li>☐ Bicycle infrastructure</li><li>☐ Energy performance</li></ul>                         | <ul> <li>□ Transport logistics</li> <li>□ Infrastructure</li> <li>□ Industry: components</li> <li>□ Adaptation &amp; resilience</li> </ul>                          |
| ☐ Water & wastewater                         | <ul><li>□ Water distribution</li><li>□ Water treatment</li><li>□ Wastewater</li><li>treatment</li><li>□ Water storage</li></ul> | <ul> <li>☐ Storm water mgmt</li> <li>☐ Flood protection</li> <li>☐ Desalinisation plants</li> <li>☐ Erosion control</li> <li>☐ Energy performance</li> </ul> | <ul><li>☐ Infrastructure</li><li>☐ Industry: components</li><li>☐ Adaptation &amp; resilience</li></ul>   |
| ☐ Waste management                           | <ul><li>☐ Recycling</li><li>☐ Waste prevention</li><li>☐ Pollution control</li></ul>  | ☐ Landfill, energy capture<br>☐ Energy performance<br>☐ Infrastructure   | <ul><li>☐ Waste to energy</li><li>☐ Industry: components</li><li>☐ Adaptation &amp; resilience</li></ul>  |



| ☐ Land use & agriculture           | ☐ Afforestation/parks ☐ FSC Forestry ☐ FSC Cellulose & paper  | ☐ Land remediation☐ Energy/water efficiency | ☐ Sustainable agriculture☐ Adaptation & resilience |
|------------------------------------|---|---|--|
| ☐ Other                            | ☐ Adaptation & resilience   | □ІСТ  | ☐ Industry: process                                |
| Issue details                      |   |   |  |
| Reporting                          | As this is a Green Principles-aligned loan, Concert (i.e. the borrower) is required to report annually (e.g. with a description of the green project, the amount allocated and the expected impact) to HSBC (i.e. the lender).  |   |  |
| Company information                | Owned exclusively by Canadian union and management pension funds since 1989, Concert specializes in developing rental apartments, condominium homes and retirement communities etc. The company has more than 20 buildings that have achieved LEED certification and/or Tier-2 under the Toronto Green Standard, or Step-3 under the Province of B.C. Energy Step Code. One recent project is Tapestry, which is a 15-storey mixed-use seniors rental and condominium residence with ground floor commercial space. |   |  |
| Firsts, records and certifications |   |   |  |
| Proceeds description               | HSBC Canada has issued a green loan for the Tapestry which is a building project with strong green attributes including expected lower carbon and energy footprint.   |   |  |
| Climate Bonds view                 | CBI welcomes the first green loan in Canada. HSBC is a market leader in sustainable finance, as it supports green bonds issuance and provides green loans to finance sustainable initiatives. We applaud Concert for the certified green buildings, but would like to see more third-party oversight, external review and public disclosure.  |   |  |
| Underwriters                       | N/A   |   |  |
| Deal comments                      |   |   |  |
| Credit rating                      | N/A   |   |  |
| Pricing summary                    | N/A   |   |  |
| Investors summary                  | N/A   |   |  |

<sup>&</sup>lt;sup>1</sup> Issuer categories: ABS, development bank, financial corporate, government-backed entity, loan, local government, non-financial corporate, sovereign