

## **Green Bond Fact Sheet**

PostNL			Date: 02/10/2019	
Issue date: 23-09-2019 Maturity date: 23-09-2026 Tenor:7				
Issuer Name	PostNL	Amount Issued	EUR300m/USD331m	
Country of risk	Netherlands	CBI Database	Included	
Issuer Type <sup>1</sup>	Non-Financial Corporate	Bond Type	Senior unsecured	
Green Bond Framework	Link to Green Bond Framework	Second party opinion	<u>Sustainalytics</u>	
Certification Standard	Not certified	Assurance report	N/A	
Certification Verifier	N/A	Green bond rating	N/A	
Use of Proceeds				
Energy	<ul><li>☐ Solar</li><li>☐ Onshore wind</li><li>☐ Offshore wind</li><li>☐ Geothermal</li><li>☐ Hydro</li></ul>	<ul><li>☐ Tidal</li><li>☐ Biofuels</li><li>☐ Bioenergy</li><li>☐ District heating</li><li>☐ Electricity grid</li></ul>	<ul> <li>□ Energy storage</li> <li>□ Energy performance</li> <li>□ Infrastructure</li> <li>□ Industry: components</li> <li>□ Adaptation &amp; resilience</li> </ul>	
Buildings	<ul><li>☑ Certified Buildings</li><li>☐ HVAC systems</li><li>☐ Energy</li><li>performance</li></ul>	<ul><li>□ Water performance</li><li>□ Energy storage/meters</li><li>□ Other energy related</li></ul>	☐ Industry: components ☐ Adaptation & resilience	
⊠ Transport	<ul> <li>☑ Electric vehicles</li> <li>☐ Low emission</li> <li>vehicles</li> <li>☐ Bus rapid transit</li> <li>☐ Passenger trains</li> <li>☐ Urban rail</li> </ul>	<ul><li>☐ Freight rolling stock</li><li>☐ Coach / public bus</li><li>☐ Bicycle infrastructure</li><li>☐ Energy performance</li></ul>	<ul><li>☐ Transport logistics</li><li>☐ Infrastructure</li><li>☐ Industry: components</li><li>☐ Adaptation &amp; resilience</li></ul>	
☐ Water & wastewater	<ul><li>☐ Water distribution</li><li>☐ Water treatment</li><li>☐ Wastewater</li><li>treatment</li><li>☐ Water storage</li></ul>	<ul> <li>☐ Storm water mgmt</li> <li>☐ Flood protection</li> <li>☐ Desalinisation plants</li> <li>☐ Erosion control</li> <li>☐ Energy performance</li> </ul>	<ul><li>☐ Infrastructure</li><li>☐ Industry: components</li><li>☐ Adaptation &amp; resilience</li></ul>	



☐ Waste management	<ul><li>☐ Recycling</li><li>☐ Waste prevention</li><li>☐ Pollution control</li></ul>	<ul><li>□ Landfill, energy capture</li><li>□ Energy performance</li><li>□ Infrastructure</li></ul>	<ul><li>☐ Waste to energy</li><li>☐ Industry: components</li><li>☐ Adaptation &amp; resilience</li></ul>	
☐ Land use & agriculture	☐ Afforestation/parks☐ FSC Forestry☐ FSC Cellulose & paper	☐ Land remediation☐ Energy/water efficiency	<ul><li>☐ Sustainable agriculture</li><li>☐ Adaptation &amp; resilience</li></ul>	
□ Other	☐ Adaptation & resilience	□ICT	☐ Industry: process	
Issue details				
Reporting	Until the proceeds are fully allocated there will be an allocation as well as impact report published on the website which will be verified by a third party.  For the allocation report there will information on the net proceeds, the percentage of allocated and unallocated amounts. It will also include information how much of the proceeds will go to each of the eligible categories as well as whether the amounts that were used for financing and re-financing.  There will also be an impact report including measures such as the percentage of emission-free transportation, building energy efficiency gains and total amount of CO <sub>2</sub> avoided.			
Issuer information	The PostNL is a mail, parcel and e-commerce corporation in the Netherlands and operates in multiple countries in Europe. PostNL is based in The Hague, Netherlands, and currently employs approximately 36 000 employees. As part of their corporate responsibility strategy they aim to achieve emissions-free delivery.			
Firsts, records and certifications				
Proceeds description	There are three categories within which eligible projects can be identified for financing/ refinancing: clean transportation, sustainable buildings and innovation & efficiency. Clean transportation includes investments for fully electric and hydrogen-based vehicles. These will be an addition to the company's fleet or replace fossil-fuel based vehicles. The category sustainable buildings will fund new buildings with certain certification levels as well as activities such as renovations for existing buildings. For the innovation & efficiency category, various renewable energy projects will be financed such as the purchase of renewable energy certificates.			
Climate Bonds view	With a strong corporate responsibility strategy and ambitious targets, we welcome PostNL to the green bond market. With the growing e-commerce sector and increasing adverse environmental impacts it is great see that PostNL is taking the next step in their commitment to a more environmentally friendly business.			
Underwriters	BNP, Commerz, BAML			
Deal comments				
Credit Rating	BBB (S&P)			
Pricing summary				
Investors summary	<ul><li>Interest spread: ms+97bps</li><li>Coupon: 0.625%</li></ul>			



<sup>1</sup> Issuer categories: ABS, development bank, financial corporate, government-backed entity, loan, local government, non-financial corporate, sovereign