# Climate Bonds Initiative – Vacancy

Job: India Program Manager Position: Full time Salary: Competitive international NGO rate Location: Mumbai or Delhi, India Closing date: November 27th, 2016

## About the Climate Bonds Initiative

The Climate Bonds Initiative is an investor-focused international NGO working to mobilise the \$100 trillion global bond market for climate change solutions. The organisation is leading the development of innovative international climate finance solutions with global stakeholders including governments, investors, large companies and NGOs.

Our main work streams are green bond standards and certification, developing a green asset backed securities market, green bond data and market analysis, policy analysis, development and advocacy.

## The Role

We are looking for a Project Manager to oversee our Indian operations:

- Build and maintain ongoing relationships with investors, potential issuers of green bonds, government agencies, regulators investment banks, asset managers (both domestic and foreign), industry bodies, NGOs and the press.
- Take responsibility for delivering key elements across a number of our work streams in India, specifically:
  - Growing a vibrant green bonds market in the country
  - Working to overcome market barriers and creating a market for Indian green asset backed securities
  - Establishing the Indian foundations for the Climate Aggregation Platform (a joint project with the UNDP).
- Support our project manager with developing and managing relationships with potential issuers of green bonds, including banks, state-owned enterprises, municipalities, and large corporates.
- Advise potential issuers on green bond issuance and Climate Bonds certification.
- Support verifiers on the verification process as part of Climate Bonds certification.
- Support CBI projects and business in India with oversight from project manager (in London and India) and frequent visits from other CBI staff.

Climate Bonds is a small team of people driven by a big mission. Every person assists the other work streams from time to time. We seek a passionate individual who is intuitive, flexible and readily able to prioritise and support our project manager with a multitude of tasks. In return you will be working within an organisation leading the development of

innovative international climate finance solutions with global stakeholders including governments, investors, large companies and NGOs.

## Key Tasks

• Arrange Climate Bonds Initiative activities in India, including content creation and support for workshops, conferences, bilateral meetings, etc.

Climate Bonds

- Liaise with regulators, banks, potential green bond issuers, partners, verifiers and other stakeholders in India.
- Provide support for the Climate Bonds Initiative team in developing new projects and/or partnership in India.
- Monitor and respond to incoming online/email information and external media requests.
- Manage relationships with local partners.

# **Qualification and Experience**

#### Essential

- Post Graduate in Commerce / Finance / Management from a reputed institution.
- Deep experience in financial markets and bond issuance.
- Experience in securitization and asset backed securities market in India or internationally.
- Strong abilities in communication and coordination, and to work independently.
- Strong network within the financial services sector in India.
- Relevant work experience in project support / leadership and implementation.
- Motivated and a self-starter who does not need constant management and oversight.
- Ability to manage, coordinate and prioritise across multiple tasks, projects and deadlines.
- Proficient in MS Office suite.
- Ability to travel domestically and internationally.
- Good networking skills, and ability to spot new opportunities.
- Proficiency in English and preferably also in Hindi.
- Ability to work with people from other cultures and backgrounds.

#### Desirable

- Experience with financial market regulation and financial market development in India.
  - Debt Capital Market or Treasury background preferred.
- Knowledge and experience in environmental issues, climate change, climate / green finance and sustainability.
- Past experience in a start-up or small business.
- Past experience in an international organization.



# **Next Steps**

More information on the Climate Bonds Initiative can be found at www.climatebonds.net

Applications including a cover letter, sample of written work, a CV (in English) should be sent to Kajetan Czyz (kajetan.czyz@climatebonds.net) referencing "India Program Manager" in the subject line.

Application Closing Date: November 27th, 2016